

**MINUTES OF THE ANNUAL MEETING
OF THE BOARD OF DIRECTORS
OF THE
INDIANA SOCCER ASSOCIATION, INC.**

Held: January 29, 2011

Pursuant to duly delivered notices, the Annual Meeting of the Board of Directors of Indiana Soccer Association, Inc. (hereinafter referred to as "Indiana Soccer" or "ISA") was held on the date above, at the Marriott North Hotel, Keystone at the Crossing, Indianapolis, Indiana.

Present at the meeting were Pat Callahan, Murray Clark, Joe Fistrovich, Larry Rowland and Bill Vieth, constituting a majority of the members of the Board. Also in attendance was Dave Guthrie, Executive Director of ISA, and an Ex Officio member of the Board.

The meeting was called to order by Mr. Guthrie at 3:20 p.m. He announced that the first order of business was to elect ISA's officers for this year. Mr. Guthrie asked and received nominations for the President and Chair of the Board, Vice President, Secretary and Treasurer. As each of those offices received only one name in nomination, the following individuals were elected to the offices set forth opposite their name, by acclamation of the Directors:

Murray Clark	–	President and Chairman of the Board
Jack Hiler	–	Vice President
Pat Callahan	–	Secretary
Joe Fistrovich	–	Treasurer

Mr. Guthrie then turned the meeting over to Mr. Clark, who presided for the remainder of the meeting. Before turning to the agenda items, the Chair congratulated Mr. Guthrie and the ISA staff for another well-run and productive AGM.

As the next order of business, the Chair directed the Board's attention to the minutes of the December 18, 2010 meeting, as contained at Tab 1 in the Board materials that are before each Director. After review, upon motion duly made by Mr. Rowland and seconded by Mr. Fistrovich, the minutes were unanimously adopted as presented.

Mr. Fistrovich then presented the Treasurer's Report. He directed the Board's attention to Tab 2 of the Board materials, which contain income statements and other financial materials as of December 31, 2010. He asked each of the Directors to review the materials and if there were questions to contact him. He next distributed a document entitled, "Budget Analysis as of 12-31-2010" which analyzed ISA's registration fees on an income vs. budget basis. If current trends continue, income from these sources will be approximately \$27,000 below budget, which will necessitate an adjustment to the expenses. Finally, while pleased to note that cash continues to be strong, he reminded the Board that ISA's expense load is much higher in the second half of the fiscal year.

The Chair then asked Mr. Guthrie to present the agenda item entitled, "Management Recommendations and Reports." Mr. Guthrie's first action was to suggest the four Board meeting dates for 2011. Unfortunately, due to several conflicts, the dates suggested by Mr. Guthrie were not finalized. He will send further suggested dates to all Directors by e-mail. He next recommended to the Board that the Chicago Fire Juniors' request to come under the umbrella of ISA's 501(c)(3) exempt organization's ruling be accepted. He reminded the Board that the ISA's umbrella ruling provides for this benefit to those clubs that have not secured their own not-for-profit exemption. He believes that this is a very helpful tool that the organization can provide to its members; although, not very many members have

sought to use the ISA's umbrella ruling. In response to questions from the Directors, he confirmed that the staff had conducted due diligence and that all requirements necessary to come within the ISA's umbrella exemption have been met by the Chicago Fire Juniors. Whereupon, by motion duly made by Mr. Rowland and seconded by Mr. Callahan, the following resolution was unanimously adopted:

RESOLVED, subject to meeting all requirements set forth by the Indiana Soccer Association, that the Chicago Fire Juniors be allowed to apply for and come within ISA's 501(c)(3) tax exemption ruling.

Finally, the Executive Director provided several updates. He noted that the proposed parking lot with the GSA on the newly acquired 2-acre plot has advanced and GSA seeks to provide a much upgraded parking facility. Currently GSA believes that the parking lot will only be needed for two or three years, at which point it will revert to the Association with all improvements. This would be a significant benefit to the organization. He will continue to advise the Board as discussions with GSA progress. Regarding the adult league expansion's efforts, he noted that Megan McCormick is reaching out to existing adult clubs to join ISA's Adult Division and, once that outreach is completed, will then talk to youth soccer clubs about introducing an adult division. He was also pleased to note that Paco Espanoza is reaching out to the adult Hispanic community. Indeed, he has secured 500 new players for the Adult Division so far this year. A lengthy discussion next occurred about the Association's help in securing IUPUI's Community Grant Award to update Carroll Field. Much of the discussion centered around insuring that the field will be large enough to attract national and international soccer competitions that require larger footprints than are currently mandated for Indiana high school teams. Finally, the Board discussed additional ways to work with IHSAA, especially in the area of referee training and credentialing.

There being no further business, the meeting was adjourned at 4:33 p.m.

Respectfully submitted,

Patrick Callahan, Secretary