

**MINUTES
OF THE MEETING OF
THE BOARD OF DIRECTORS OF
THE INDIANA SOCCER ASSOCIATION
Saturday, October 3, 2020, 9:00 a.m.**

Pursuant to duly delivered notices, a meeting of the Board of Directors of the Indiana Soccer Association ("ISA") was held on Saturday, October 3, via an electronic video meeting. Present at the meeting were Directors Alan Brown, Anthony Zirille, Jeff Belskus, Mo Merhoff, Larry Rowland, David Sherman, and Randy Rompola. The Directors in attendance constituted a majority of the board. Also, in attendance was David Guthrie, executive director of ISA and ex-officio member of the Board. Noting the presence of a quorum, President Brown, called the meeting to order at 9:04 a.m. Each Director present for the meeting had previously been provided a copy of materials to be discussed at the meeting via email.

The Board reviewed the minutes from the August 1st meeting and following a motion by Mr. Rowland, seconded by Ms. Merhoff, the Board approved the minutes as submitted.

Mr. Guthrie presented the Treasurer's Report, noting that September results mirrored August results with Competition being above budget as a result of budget calendar. While early in the budget year, Mr. Guthrie reported that everything generally is on budget. The Balance Sheet is a little stronger than at the end of the fiscal year. Mr. Guthrie noted that the commissions being received by Indiana Sports Properties from Grand Park have been understandably affected by COVID-19. He noted that the indoor commissions will end in 2022 and outdoor commissions continue for a short period thereafter.

Mr. Guthrie provided to the Board an update on the state of play in light of COVID-19. He noted that ISL is operating as is the National League. Player count is down slightly but less than estimated. Recreational play is down more significantly as some clubs have moved to spring only. Overall, down about 18% in all categories.

The Board next considered the status of the ESports Agreement which was continued from the prior meeting. Mr. Guthrie reported that a rider was secured by the Association's insurance provider for ESports. He noted that 29 other states have entered into a similar agreement. The Board discussed the status of the contract. Mr. Brown requested that Mr. Zirille and Mr. Rompola within the next two weeks get with a lawyer who Mr. Zirille identified at Barnes & Thornburg who has experience in similar tech agreements and determine what issues, if any, would be appropriate to address before the Board vote to approve entering into the agreement. After the issues are addressed, Mr. Brown noted that the Board would likely be asked to approve the agreement through an e-mail vote.

Mr. Guthrie next provided a series of management updates. He noted that coaching education is shifting to an on-line mode but some courses will be delayed because of on-field requirements. Mr. Guthrie next provided an ODP update. He noted that participation is up across the state. A re-branding has occurred with new uniforms and a strong focus on player development. He noted that ODP is using new technologies including Rezzil as an example which provides a platform for cognitive development for soccer players. Mr. Guthrie noted that it is used by professional clubs in Europe and the kids that have used it have enjoyed it.

With respect to outreach efforts, Mr. Guthrie noted that staff continues to look for opportunities to replicate the successes of the futsal courts. He noted that the surface at Arsenal Tech failed and it will be replaced in the next 10 days or so. Mr. Brown stated that the Board should in next few months take a “mid-term” look at where the Association is with its outreach efforts, noting that COVID-19 has negatively affected the effort. He suggested the Board take a portion of the December meeting to discuss the next steps. Mr. Guthrie noted that the Chicago Fire has new ownership and is very committed to outreach. Mr. Brown indicated he will reach out to Mark Weber at Indiana Fire Juniors to explore possibilities.

Mr. Guthrie also noted that staff is exploring a category for institutional membership for groups that work with children with special needs, noting that such organizations do not need all of the benefits of membership but it would make sense for the Association to look for further opportunities to work cooperatively with such organizations to further TOPSoccer. He indicated he may come back to the board in the future with a recommendation.

With no further business, and no “for the Good of Youth Soccer,” the meeting was adjourned by Mr. Brown at 10:44 am. The next meeting is scheduled for December 5, 2020.

Respectfully submitted,
Randy Rompola, Secretary
Indiana Soccer Association, Inc.