



About Jim Nickens

Jim is President of InSource in Indianapolis, IN., a leading financial solutions partner for banks, broker dealers and financial professionals across the country. He joined InSource in 2011 after a successful tenure as Senior Vice President and Sales Manager for Key Investment Services LLC (KIS) where he was responsible for providing sales leadership to financial advisors in the Eastern New York and Vermont regions.

Prior to joining Key, Nickens served as Regional Investment Sales Manager and Vice President for NatCity Investments, managing a successful team of financial advisors in Indiana and Kentucky. Previous to that position, he was Vice President and Affiliate Sales Manager for Fifth Third Securities in Toledo, OH. There he was named Manager of the Year.

Jim has always believed in giving back to the communities in which he resides and is an enthusiastic advocate for the causes where he can help affect change. Currently, he is Chair Elect for the Banking Insurance & Securities Association (BISA) Diversity, Equity, and Inclusion Committee, serves on the boards of the Indiana Soccer Foundation and The Ronald McDonald House of Indiana Finance Subcommittee. Prior board work includes Woodland Hill Montessori School (NY), Unity House of Troy (NY), and Double H Ranch (NY). In his spare time, Jim is a coach at Indy Premier Soccer Club.

Most importantly, Jim cherishes his time with his wife and three daughters.

He earned a bachelor's degree in psychology from Amherst College (Amherst, Massachusetts) and holds Series 6, 7, 24, 51, 63 and Life, Accident and Health Insurance licenses.