

**MINUTES OF THE MEETING OF
THE BOARD OF DIRECTORS OF
THE INDIANA SOCCER ASSOCIATION
Saturday, December 14, 2019**

Pursuant to duly delivered notices, a meeting of the Board of Directors of the Indiana Soccer Association (“ISA”) was held on Saturday, December 14, 2019 at the Association’s offices in Westfield, Indiana. Present in person at the meeting were Directors Alan Brown, A.L. Smith, Randy Rompola, Mo Merhoff, David Sherman, Jeff Belskus, and Tony Zirille, and present by phone and or video conference were Jim King, and Larry Rowland. The Directors in attendance constituted a majority of the board. Also, in attendance was David Guthrie, executive director of ISA and ex-officio member of the Board. Noting the presence of a quorum, President Brown, called the meeting to order at 9:04 a.m. Each Director present for the meeting was provided a copy of materials to be discussed at the meeting, most of which had been previously distributed electronically by Executive Director Guthrie to all members, and the remainder of which were provided contemporaneously prior to or during discussion at the meeting.

Of first order of business for the Board was an Audit presentation by Yvonne de Calonne and Ali Lotfalian of VonLehman CPA & Advisory Firm. Calonne and Lotfalian led the board through the audit, complementing the organization on their strong financial position. Calonne and Lotfalian commented that there were no disagreements with management. There were a few “judgmental” audit differences noted. However, the net effect of the differences was a modest -\$4,776. It was noted that organization received another “clean” audit. By motion duly made by Mr. Smith and seconded by Mr. Sherman, having been presented and reviewing the audit with the auditors and taking part in discussion pertaining to the same, the auditor’s report was accepted by unanimous vote.

The minutes of the October 5th, 2019 regular Meeting of the Board of Directors were then submitted for Board consideration, and, upon motion duly made by Director Smith and seconded by Mr. King, the minutes were approved by unanimous vote.

Mr. Smith then presented the financial report and, directed the board to review the summary of financial performance as of November 30, 2019, a copy of which was provided via email and also provided behind tab-2 of the board book. Mr. Smith provided comments on the departments as well as the aggregate performance of the organization. A recess from Mr. Smith’s report was taken for a visit from Reinhard Jozef Petrus “Rene” Meulenstein, see below. Upon the meeting turning back to the financial report, as Board Treasurer, Mr. Smith also commented that the November financial report indicates that the organization is performing favorably to budget. Mr. Smith also commented on the review of the futsal outreach financials as well as and ISA-ISP commissions update. The financial report was accepted by unanimous vote.

The Board was treated to a visit by a special visitor, renowned international soccer coach and trainer, Rene Meulenstein (Manchester United, the Australian National Team, et. al.), who was at Grand Park in Westfield for the weekend helping conduct the 2019 U.S. Technical Championships, featuring the “Meulenstein Method”. Mr. Meulenstein shared with the board his thoughts and insights about soccer development of youth and men and women, particularly as it pertains to development of players in the United States. The board and Mr. Meulenstein mutually thanked one another for continued contributions to youth soccer.

President Brown then provided an update regarding ISA's Outreach Initiative, discussing how the Board's subcommittee met and discussed with Mr. Guthrie next steps in putting together an Outreach plan based on the Vision Statement introduced by the subcommittee. Mr. Guthrie continued with a discussion about the three recently completed soccer/futsal projects ISA completed with local organizations at the Center for Inquiry CFI-2 (East and St. Clair, Indianapolis), Enlace Academy (near 38th and High School Road), and in the city of Rushville. Next steps for the Initiative are for Mr. Guthrie to provide a written framework for a business plan based on the Committee's guidance on or before January 15, 2020. The update and discussion concluded with Mr. Guthrie's reminder of the comprehensive and lasting goals of the Board's futsal initiatives: "By helping bring futsal playing courts and programming to previously underserved communities, we do not simply plan, build, and leave nets and balls behind; rather, we strive to build beautiful, cost-effective, and accessible facilities and programs that educate people, encourage play, and provide a meaningful impact on players and communities for years to come."

Mr. Brown continued the meeting with a discussion led by Mr. Guthrie about new membership requests from STRIVE365 and Jennings County Youth Soccer. A motion was made by Mr. Belskus to approve admission of the two organizations after discussion and recommendation from staff. The motion was seconded by Mr. Smith and duly passed by unanimous vote of the Board.

Director Brown then invited Executive Director Guthrie to address the list of management updates identified in the agenda. Mr. Guthrie addressed the items, with informal discussion taking place throughout regarding some of the various updates. Of note were highlights from the 5-Star Club data analysis and collection project to assist members with corporate governance and compliance needs, updates on Mr. Guthrie's meetings with the Boys & Girls Club and the Timothy L. Johnson Academy in Fort Wayne, and the Association's work on reviewing and securing and protecting, where appropriate, Association trademarks. Mr. Zirille agreed to provide the board an interim analysis of the trademark registration efforts.

After a brief reminder of ISA upcoming events, there being no old or new business to come before the board, and nothing offered "for the Good of Youth Soccer", the meeting was adjourned by Director Brown at approximately 10:45 am.

Respectfully submitted,
Anthony M. Zirille, Secretary
Indiana Soccer Association, Inc.