## MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS OF THE INDIANA SOCCER ASSOCIATION Saturday, February 19, 2022, 3:00 p.m.

Pursuant to duly delivered notices, a meeting of the Board of Directors of the Indiana Soccer Association ("ISA") was held on Saturday, February 20 via an electronic video meeting. Present at the meeting were Directors Alan Brown, A. L. Smith, Anthony Zirille, James Nickens, Mo Merhoff, Larry Rowland, and Randy Rompola. The Directors in attendance constituted a majority of the board. Also, in attendance was David Guthrie, executive director of ISA and ex-officio member of the Board. Noting the presence of a quorum, President Brown, called the meeting to order at 3:03 p.m. Each Director present for the meeting had previously been provided a copy of materials to be discussed at the meeting via email.

The Board next held annual officer elections. Upon a motion by A. L. Smith, seconded by Larry Rowland, the Board voted unanimously (with Alan Brown abstaining), to elect Alan Brown as President. Upon a motion by Alan Brown, seconded by Mo Merhoff, the Board voted unanimously to elect Larry Rowland as Vice President. Upon a motion by Alan Brown, seconded by Jim Nickens, the Board voted unanimously to elect A. L. Smith as Treasurer. Upon a motion by Alan Brown, seconded by Jim Nickens, the Board voted unanimously to elect Randy Rompola as Secretary.

The Board reviewed the minutes from the December 5, 2021, meeting and following a motion by A.L. Smith, which was seconded by Alan Brown, the Board unanimously approved the minutes as submitted.

A.L. Smith presented the Treasurer's Report stating that through January, the organization is favorable to budget and reminded everyone that the Board had approved a deficit budget (approximately \$86,000). He noted that Outreach and Futsal are being combined into one (1) category/department. Outreach expenditures will increase this year as new schools are identified to participate in the in-school futsal initiative. The State Department currently is trending favorable to budget in part because the lease for the office is not yet completed and to date, the association has not paid lease payments.

Mr. Guthrie provided an update on insurance. He noted that many underwriters are discontinuing the provision of coverage. Players Health is the current provider and provides better coverage than what the association purchased previously. Mr. Guthrie stated that we are working on the mitigation side with this group and are exploring hiring that company to confirm that the policies of the organization and

member clubs are appropriate. Mr. Guthrie confirmed that the organization provides D&O coverage not only for the State Board but also for each member club.

Mr. Guthrie noted that ODP continues to perform favorably to budget. Presently ODP has three (3) phases. At Phase I (at age 9), any player may participate. Phase II provides training at Grand Park including specialty areas such as goal keeping and striker camps. Phase III involves competing for an invitation to participate at the regional level.

Mr. Smith stated that he had met with Mike Charles at Wallington Asset Management and Diamond Capital Management (National Bank) to discuss investment plans and has a further meeting upcoming with Wallington. He anticipates a recommendation in the near future to the Board.

The Board next considered 3 action items relating to membership applications. On the application of FC Lafayette (Recreational), the Board tabled the application pending further information. The Board next considered the application of Trinity Club Soccer. The staff provided a positive recommendation. On a motion by Mr. Smith, seconded by Mr. Rompola, the Board approved the application of Trinity Club Soccer. The Board next considered the application of LaPorte Travel Soccer. The staff provided a positive recommendation. On a motion by Mr. Nickens, seconded by Mr. Smith, the Board approved the application of LaPorte Travel Soccer.

Mr. Guthrie next provided management updates. He noted that registration is close to pre-COVID numbers with recreational numbers down somewhat. He noted that on the adult side, looking at options to grow participation including making co-ed and small-sided available. He noted that a consortium of states has engaged a marketing company. On Outreach, Indiana Soccer submitted a grant application to United States Soccer.

Mr. Guthrie noted that the referee shortage is significant, particularly at tournaments. Clubs have been asked to provide folks for linesman training to help in the event there may be shortages at games. An AR course (Guardians of the Game) has been developed to provide training to club personnel to help with shortages. He spoke further about the study at Ball State University researching sideline behavior issues and to develop mitigation strategies to reduce the shrinking referee pool. A grant application was submitted to USYS to support this effort as well.

Mr. Guthrie said that the US Soccer governance provisions were put into place for 1 year with a sunset clause. He noted the current structure does not work well and will be difficult to change.

Mr. Brown noted that he met with Mark Webber with Indiana Fire Juniors on outreach efforts. Ken Yerkes, President of the Indiana Fire Juniors board is very supportive of the outreach efforts and would like to work on outreach efforts.

Mr. Guthrie stated that the proposed board dates for the year are May  $7^{th}$ , July  $9^{th}$ , October  $1^{st}$ , and December  $4^{th}$ .

With no further business, the meeting was adjourned by Mr. Brown at 3:55 p.m. The next meeting is scheduled to on May 7, 2022.

Respectfully submitted, Randy Rompola, Secretary Indiana Soccer Association, Inc.