

**MINUTES
OF THE MEETING OF
THE BOARD OF DIRECTORS OF
THE INDIANA SOCCER ASSOCIATION
Saturday, July 10, 2021, 9:00 a.m.**

Pursuant to duly delivered notices, a meeting of the Board of Directors of the Indiana Soccer Association ("ISA") was held on Saturday, July 10, 2021 via an electronic video meeting. Present at the meeting were Directors Alan Brown, A. L. Smith, Tony Zirille, Jim Nickens, Jeff Belskus, Mo Meroff, and Randy Rompola. The Directors in attendance constituted a majority of the board. Also, in attendance was David Guthrie, executive director of ISA and ex-officio member of the Board. Noting the presence of a quorum, President Brown, called the meeting to order at 9:00 a.m. Each Director present for the meeting had previously been provided a copy of materials to be discussed at the meeting via email.

Mr. Rompola noted the minutes of the May meeting are available for the meeting but will be available for approval at the next meeting.

Mr. Smith and Mr. Guthrie presented the budget process that is used to establish the budget, noting that the budget reflects a 2-year budget. Dave met with staff and asked that each department lay out specific goals and objectives. He reviewed the ODP program as an example and its efforts to become a better service provider to both clubs and parents. The board next discussed an investment policy and the role of the Finance Committee. Mr. Smith said he would get the updated draft to Mr. Brown. A.L. is suggesting that the organization maintain 4-6 months of operating capital in cash (likely checking account) and then an amount in 1-3 year investments which would be very liquid. Mr. Brown noted he would like to have the draft policy distributed to the Board for its consideration, providing a comment period and then have the Board vote on the policy by email. Following further discussion of the budget, Mr. Smith made a motion to approve the budget, seconded by Mr. Belskus, which was unanimously approved by the Board.

Dave Guthrie presented the Naptown United club application which was deferred at the May meeting. He noted staff had received additional documentation and had made a positive recommendation. Mr. Guthrie noted the club's board is well organized and has an interest in volunteerism. He stated that the club will serve the downtown area population. After a motion to approve by Mr. Smith, seconded by Ms. Merhoff, the Board unanimously approved the application.

Mr. Guthrie next presented the reinstatement of Hebron Soccer Club. The staff made a positive recommendation. After a motion to approve by Mr. Rompola, seconded by Mr. Zirille, the Board unanimously approved the application for reinstatement.

Mr. Guthrie next presented the application for Indy Phoenix FC. It is organized as a volunteer club with no paid coaches. Jerry Little resurrected the Lawrence Soccer Club. Mr. Guthrie noted there is a strong pool of coaches working with the new club. The prior club had lost its 501(c)(3) status and would like to come within the ISA group ruling. Mr. Guthrie noted that to continue under the ISA group ruling, each club must maintain its organization and timely file a Form 990. After a motion to approve by Mr. Smith, seconded by Ms. Merhoff, the Board unanimously approved the application. Mr. Zirille questioned if ISA checks with clubs to be sure they are following the requirements to be within the ISA group ruling. Mr. Guthrie noted that ISA requires clubs to provide a copy of the annual Form 990 with ISA.

Mr. Guthrie next presented a series of management updates. Mr. Brown noted initially that he, Mr. Guthrie and Mr. Nickens have met to discuss implementing outreach opportunities and increasing the role of the Foundation in the efforts. Mr. Guthrie noted that Indiana is well represented at the national qualifiers. Indy Phoenix FC 2005B is representing Indiana Soccer at the National President's Cup in Iowa in July. Indy Premier SC 03G placed 1st in their group at the National League Playoff in North Carolina, earning a spot at the USYS National Championships. Indiana Fire Juniors 03B Red won the Midwest Regional Championships, also heading to the USYS National Championships.

Mr. Guthrie noted that the staff has been working on developing a purpose/vision statement for each department using the budgeting process to refocus what each department's mission should be.

Mr. Guthrie next provided an insurance update. He noted that many insurance companies are leaving the sports space. Even with our low loss claim record, he is expecting an increase in premiums.

Mr. Guthrie noted that the staff works a lot with clubs that have travel programs and is beginning a process to survey those clubs to determine how the state organization may better support the clubs.

Mr. Guthrie reviewed registration numbers. He noted that numbers are increasing to near normal with rec and rec+ progressing more slowly as many clubs are moving to full programming in the coming fall.

Mr. Guthrie provide an ODP update noting that the State hosted a 10 state association inter-regional event. Many college coaches came to watch. In addition, the NCAA and college coaches

presented information to parents on scholarships and the life of a college soccer player. It was run as a break-even event for the State organization.

Dave provided an update on the US Soccer governance assembly with a further discussion of how the Ted Stevens Act impacts governance requirements and the upcoming US Youth Soccer board elections.

The Board briefly discussed the lease renewal of office space at Grand Park. He noted that Grand Park helps support the Indiana Soccer brand in and outside Indiana. Likely will be a 5 year renewal and Mr. Guthrie will be talking to the City regarding renewal terms.

Mr. Guthrie noted that Nancy Hayworth passed away recently. A member of the Soccer Hall of Fame, Dave noted that Nancy was heavily involved in soccer all of her life and benefitted the sport and kids playing soccer in Indiana.

There being no other business, Mr. Brown adjourned the meeting at 11:05 a.m. The next meeting is scheduled to occur on October 2, 2021.

Respectfully submitted,
Randy Rompola, Secretary
Indiana Soccer Association, Inc.