MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS OF THE INDIANA SOCCER ASSOCIATION Saturday, October 5, 2019

Pursuant to duly delivered notices, a meeting of the Board of Directors of the Indiana Soccer Association ("ISA") was held on Saturday, October 5, 2019 at the Association's offices in Westfield, Indiana. Present in person at the meeting were Directors Alan Brown, A.L. Smith, and present by phone and or video conference were Jim King, David Sherman, and Randy Rompola. The Directors in attendance constituted a majority of the board. Also, in attendance was David Guthrie, executive director of ISA and ex-officio member of the Board and staff member Gus Chikamba. Noting the presence of a quorum, President Brown, called the meeting to order at 9:03 a.m. Each Director present for the meeting was provided a copy of materials to be discussed at the meeting, most of which had been previously distributed electronically by Executive Director Guthrie to all members.

The minutes of the July 13, 2019 regular Meeting of the Board of Directors were then submitted for Board consideration, and, upon motion duly made by Director Smith and seconded by Mr. King, the minutes were approved by unanimous vote.

Mr. Smith presented the financial report and, directed the board to review the summary of financial performance as of August 30, a copy of which was provided via email and also provided behind tab-2 of the board book. Mr. Smith provided comments on the departments as well as the aggregate performance of the organization. Treasurer Smith noted that two departments have been added to the financial reports – "5-star & Outreach". This change will enable the board to better observe the outreach and 5-star activity planned for the next several years. Treasurer Smith also commented that the August financial report indicates that the organization is performing favorably to budget but cautioned that the Association is only one month into its fiscal year and timing of revenue and expenses are what most likely reflects the favorable performance. Mr. Smith commented on the strength of the balance sheet and reminded the board that an additional \$750,000 of forecasted commission are expected to be earned and collected through calendar year 2023.

President Brown directed Executive Director Guthrie to comment on the membership conversations as discussed with Ohio South and US Youth Soccer.

Mr. Brown opened discussion regarding the August 7, board retreat findings. Discussion ensued regarding a final draft of the Purpose, Mission and Vision Statements as well as the Association's stated Core Values. The following consensus was developed around the following statements:

Purpose: "Improve Lives Through Soccer"

Mission: "To remain a premier service organization by providing leadership, organized play, educating community stakeholders, and developing youth and adults through soccer"

Vision: "Where soccer is accessible to all"

Core Values: "Diversity and Inclusion, Integrity and Respect, Fair and Safe play, Leadership and Service"

Director Brown updated the board on the progress of the outreach business plan. Additional work is required and a completed draft for board consideration is expected by the next board meeting.

Director Brown invited Executive Director Guthrie to address the list of management updates, identified in the agenda. Mr. Guthrie addressed the items listed and committed to providing a subsequent written update on a number of issues not listed in the agenda.

Director Brown invited Mr. Guthrie and Mr. Chikamba to leave the meeting. The board entered executive session. The board exited the executive session and as there was no old business to come before the board and nothing was offered "for the Good of Youth Soccer", the meeting was adjourned by Director Brown at approximately 10:45 am.

Respectfully submitted,
Dave Guthrie on behalf of Anthony M. Zirille,
Secretary
Indiana Soccer Association, Inc.