MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS OF THE INDIANA SOCCER ASSOCIATION Saturday, October 2, 2021, 9:00 a.m.

Pursuant to duly delivered notices, a meeting of the Board of Directors of the Indiana Soccer Association ("ISA") was held on Saturday, October 2, 2021 via an electronic video meeting. Present at the meeting were Directors Alan Brown, A. L. Smith, Tony Zirille, Jim Nickens, Larry Rowland, David Sherman, and Randy Rompola. The Directors in attendance constituted a majority of the board. Also, in attendance was David Guthrie, executive director of ISA and ex-officio member of the Board. Noting the presence of a quorum, President Brown, called the meeting to order at 9:03 a.m. Each Director present for the meeting had previously been provided a copy of materials to be discussed at the meeting via email.

The Board reviewed the minutes of the meetings of the Board from May 8th and July 10, 2021 and upon a motion by Mr. Rompola, seconded by Mr. Zirille, the Board unanimously approved such minutes.

Mr. Smith presented the Treasurer's Report, noting that the organization has performed well over the last year. He noted that all departments outperformed compared to budget. He noted also that in August, the Association is favorable to budget but noted there is typically not a lot of activity. Mr. Smith noted that he continues to work on the investment policy proposal and expects to have to the Board for consideration at the next meeting. He noted that the auditors' are beginning their work and should have a presentation at the December meeting. Upon a motion by Mr. Zirille, seconded by Larry Rowland, the Board unanimously accepted the Treasurer's Report.

Mr. Guthrie discussed the current lease of the Association's office space at Grand Park. He noted the Colts use of the space created very little disruption since staff is mostly operating remotely. We currently are on a month to month lease. Staff is discussing space needs and expects to reduce leased space in some fashion. There is great value to being at Grand Park, given the events and activities the Association hosts at Grand Park.

Mr. Guthrie next presented an action item regarding Naptown United group request ruling. The staff worked with the organization to get the required documentation in order and now recommends approval. Upon a motion by Mr. Smith, seconded by Mr. Rowland, the Board unanimously approved the group ruling request for Naptown United. Mr. Brown also reported that he and Mr. Guthrie met with members of the Naptown United Board. The Board consists of a number of community-minded people who are interested in advancing opportunities for kids in their neighborhoods. Mr. Guthrie stated that

the model is unique – a number of smaller communities coming together to serve kids. The Association is helping on the soccer side.

Mr. Guthrie next provided a number of management updates. He provided the Board an update on the insurance issues facing soccer organizations in general with many insurers leaving the youth sports space. He noted that the Association's insurance is provided by Player's Health at a lesser cost this year than in the prior year. He noted also that in most areas we are with the same underwriter, just a different agency of record. Mr. Zirille suggested creating a note to file that the organization looked at different underwriters and reasons why we went the direction we did to evidence the diligence undertaken. Mr. Guthrie indicated he would prepare such a document and have Mr. Zirille and Mr. Rowland review.

Mr. Guthrie next provided the Board with a registration update. He reviewed the data from 2007-2021. He noted that youth sports participation is declining in general. In Indiana soccer, the travel and rec plus trend line is positive while recreational participation is down in part because rec soccer has moved away from clubs with many unaffiliated programs operating at the rec level in the State. He noted that the elevator pitch for the Association is that it provides insurance and background checks to affiliated organizations and provides insurance to both the governing bodies and participating players.

The Board next discussed the continued emphasis on outreach. Mr. Nickens and Mr. Guthrie noted that they met with Ray Gaddis in mid-August to discuss opportunities and ideas in the Indianapolis area. Mr. Nickens discussed also working with the City of Anderson. The City has some funding and further meetings are schedule.

Mr. Guthrie provided an update on Vigo County. Phys Ed teachers participated in a 3 hour futsal course and there have been discussions regarding space for a futsal court. There also was a futsal course provided to Decatur Central (SW side of Indy) teachers and we left balls and goals. Mr. Guthrie also indicated that the Association is working with Ball State professor Dr. Reynolds to expand the in-school initiative at Muncie Schools and also focus on sideline behavior. Mr. Guthrie talked to Dave Howard who assigns referees for high school games. Howard is willing to work on referee issues and address sideline behaviors. Howard may be a resource for getting in front of high school athletic directors to expand the in-school soccer initiative. Mr. Brown asked is referee pay is an issue. Mr. Guthrie stated he thinks pay is not as much of an issue as are sideline behaviors.

Mr. Guthrie provided an update on US Soccer governance assembly. There is a set of bylaws up for approval on October 23rd. He indicated there will be a youth council meeting to discuss bylaws coming out of the Governance Assembly.

There being no other business, Mr. Brown adjourned the meeting at 10:27 a.m. The next meeting is scheduled to occur on December 4, 2021.

Respectfully submitted, Randy Rompola, Secretary Indiana Soccer Association, Inc.