## MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS OF THE INDIANA SOCCER ASSOCIATION Saturday, January 23, 2023, 3:00 p.m.

Pursuant to duly delivered notices, a meeting of the Board of Directors of the Indiana Soccer Association ("ISA") was held on Saturday, January 23 at Jonathon Byrd's 502 East Event Center in Carmel, Indiana. Present at the meeting in person or via zoom were Directors Alan Brown, A. L. Smith, James Nickens, Mo Merhoff, Larry Rowland, David Sherman, and Randy Rompola. The Directors in attendance constituted a majority of the board. Also, in attendance was David Guthrie, executive director of ISA and ex-officio member of the Board. Noting the presence of a quorum, President Brown, called the meeting to order at 3:05 p.m. Each Director present for the meeting had previously been provided a copy of materials to be discussed at the meeting via email.

The Board next held annual officer elections. Upon a motion by Larry Rowland, seconded by A. L. Smith, the Board voted unanimously (with Alan Brown abstaining), to elect Alan Brown as President. Upon a motion by Alan Brown, seconded by A. L. Smith, the Board voted unanimously (with Larry Rowland abstaining) to elect Larry Rowland as Vice President. Upon a motion by Alan Brown, seconded by Mo Merhoff, the Board voted unanimously to elect A. L. Smith as Treasurer. Upon a motion by Alan Brown, seconded by A. L. Smith as Treasurer.

The Board reviewed the minutes from the December 10, 2022, meeting and following a motion by David Sherman and seconded by A. L. Smith, the Board unanimously approved the minutes as submitted.

A.L. Smith presented the Treasurer's Report stating that, thus far in the early part of the Associations fiscal year, the Association is doing well. He noted that there is a mismatch of expenses and revenues because of the time of the year. Mr. Smith also noted that Outreach and Futsal are now combined. Mr. Smith reviewed the various departments noting that each of them are doing well thus far. He reminded the Board that the State Department, while favorable to budget now, was budgeted to be in the negative for the year. Mr. Smith noted that concessions for Grand Park will drop off in this year. He also noted that the money invested with Wallington Investments is slowly being invested and at year end, the amount invested was at break even. The Finance Committee will meet with Wallington quarterly to review investments.

Mr. Guthrie next provided management updates to the Board. He noted that registrations are up. ISL is back to pre-Covid numbers. He noted that the office lease at Grand Park continues on a monthto month basis. With respect to Outreach efforts, Mr. Guthrie noted that schools are now calling the Association to secure programming. He noted that South Bend, Fort Wayne, and IPS Schools are now all engaged, reaching over 38,000 students. IPS held a tournament to celebrate the end of its in-school futsal program. The next step, Mr. Guthrie noted, is to attempt to track the kids to see how many are finding their way to clubs to play soccer.

Mr. Guthrie next addressed efforts to address the need for additional referees. He noted that Dr. Reynolds from Ball State has finished the sideline surveys. The next step will be to identify mitigation strategies for improved sideline behavior. He noted that US Youth Soccer hired Daniel Radford in an attempt to similarly address sideline issues. Mr. Guthrie stated that there are approximately 700 trained "Guardians of the Game" to help in instances where a crew may be short.

Mr. Guthrie reported that the futsal court project at Arsenal Tech and Fort Wayne prompted other similar projects. He also reported that he hears of efforts to install futsal courts in other communities without any ISA help.

On player fees, Mr. Guthrie noted that there needs to be more objective data to analyze differences between Rec, Rec+, and Travel. He is exploring if the accounting programming needs to be updated to better analyze how funds are being spent for each category. Further discussions on fees will be necessary to determine appropriate level for fees. Mr. Guthrie noted that no costs of Outreach are coming from fees.

The Board next reviewed the Board calendar for the balance of the year and set meetings for May 6, July 22, September 30, and December 2.

With no further business, the meeting was adjourned by Mr. Brown at 4:05 p.m. The next meeting is scheduled for Saturday, May 6, 2023.

Respectfully submitted, Randy Rompola, Secretary Indiana Soccer Association, Inc.