MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS OF THE INDIANA SOCCER ASSOCIATION Saturday, May 13, 2022, 9:00 a.m.

Pursuant to duly delivered notices, a meeting of the Board of Directors of the Indiana Soccer Association ("ISA") was held on Saturday, May 13, 2023, via an electronic video meeting. Present at the meeting were Directors Alan Brown, A. L. Smith, Jim Nickens, Larry Rowland, Tony Zirille, and Randy Rompola. The Directors in attendance constituted a majority of the board. Also, in attendance was David Guthrie, executive director of ISA and ex-officio member of the Board. Noting the presence of a quorum, President Brown, called the meeting to order at 9:06 a.m. Each Director present for the meeting had previously been provided a copy of materials to be discussed at the meeting via email.

The Board reviewed the minutes of the Annual General Meeting of the Association held on January 28, 2023, and the minutes of the Board meeting also held on January 28, 2023. Upon a motion by Larry Rowland, seconded by Jim Nickens, the Board unanimously approved each set of minutes.

Mr. Smith next presented the Treasurer's Report. He noted that at present the organization is still favorable to budget and reminded the board that the budget presumed an approximately \$186,000 deficit for the year. He anticipates the deficit to be around \$75,000. He noted that Outreach is currently unfavorable to budget given the funds spent for supplies at the schools participating in the Futsal program. The State department is favorable because of commissions received which were not anticipated in the budget. There is approximately \$14,000 of earnings in the investment account (started with an initial deposit of \$1,500,000). Mr. Smith noted the next regular meeting with Wallington Investments is in midJune. He noted that ODP (Olympic Development Program) continues to do well, funding \$26,500 to the General Fund thus far. Coaching Education remains favorable to budget. Adult Registrations are down — Central Indiana League is smaller and may not register with Indiana Soccer this calendar year. Mr. Smith noted that he has discussed utilizing a sweep account to provide additional opportunities for earnings. Mr. Guthrie noted that there was a money market account set up with Wallington, and we could deposit funds there that may not be needed daily. The Board agreed with the use of a sweep account and funding the Money Market account with funds that are not expected to be needed regularly.

Mr. Guthrie next reviewed the membership application of FC Midwest Academy. He noted players in this club were registered with another club, however, registration was a courtesy to the Midwest Academy, and they were supportive of FC Midwest Academy membership application. There is only 1

other club in Noble County and that club does not have any travel players. The club has about 120 players. He noted the staff provides a positive recommendation. Upon a motion by Mr. Rowland, seconded by Mr. Nickens, the Board unanimously approved the application.

Mr. Guthrie next provided some management updates. He noted that Westfield desires to sell Grand Park. He noted Indiana Soccer is prepared to move and has downsized space requirements given remote work. Mr. Guthrie provided a summary of the various cup competitions and the calendar for each. He noted that the Memorial Cup, which is for younger, small-sided teams helps to fund outreach efforts. Mr. Guthrie provided a summary of the National League and how it operates.

Mr. Guthrie noted that registrations will exceed budget as there are more travel players this year than expected. He expected recreational players to be favorable to budget as well, noting registrations continue which will help numbers.

Mr. Guthrie next spoke about the organization's website. He said that USYS (United States Youth Soccer) determined that it would best for all state associations to utilize one website provider. The current platform is obsolete. A new, better model is being rolled out and Indiana is among the first 12 states to adopt it. He expects the new website to be ready by the end of the year. He said it is a better-looking platform and noted that there are no out of pocket costs associated with the migration to the new provider.

Mr. Guthrie next summarized on-going outreach efforts. He said the in-school initiative is taking off with schools now calling ISA looking for guidance. He noted that over 100,000 kids were involved. A futsal court was constructed in Evansville with no Indiana Soccer funds used. Mr. Guthrie noted that ISA has partnered with Because One in search of funding opportunities. Because One is a crowdsource funding tool. Details will be forthcoming. He also noted that he is working with IUPUI to discuss hiring a grant writer to look for grant funding.

Mr. Guthrie provided an update on the referee challenges regarding numbers. He noted that he has dealt with 4 referee assaults, three of which have occurred in the last few months. He reminded the Board that Ball State has completed a state-wide survey on sideline behavior. The information derived from the survey provides useful information on how best to mitigate the effects of poor sideline behavior. Those coaching from the sidelines tend to be the same offenders that are attacking the referees. He spoke of the 1-minute video that has been circulated regarding yelling at referees and how the game is negatively impacted as a result. Another video is in production related to coaching from the sidelines. He noted that poor sideline behavior makes it difficult to keep referees.

The Board went into Executive Session at 9:57 am until 10:11 am.

Mr. Guthrie noted he is working on an organizational chart and the staff is reviewing policies and procedures. He spoke of hires to help with staffing and providing back-ups to key personnel. He mentioned that Joy Carter's last day is in July. A person was hired some months ago to shadow her to

learn her job.

Mr. Guthrie highlighted insurance products for coaches who may need them. Players Health is the

company involved.

Mr. Nickens noted that there are not enough female coaches and referees. Mr. Guthrie noted the

shortage. He did say at ODP, about 40% of the coaches are female.

With no other business, Mr. Brown adjourned the meeting at 10:20 a.m. The next meeting is

scheduled to occur on July 29, 2023.

Respectfully submitted, Randy Rompola, Secretary Indiana Soccer Association, Inc.