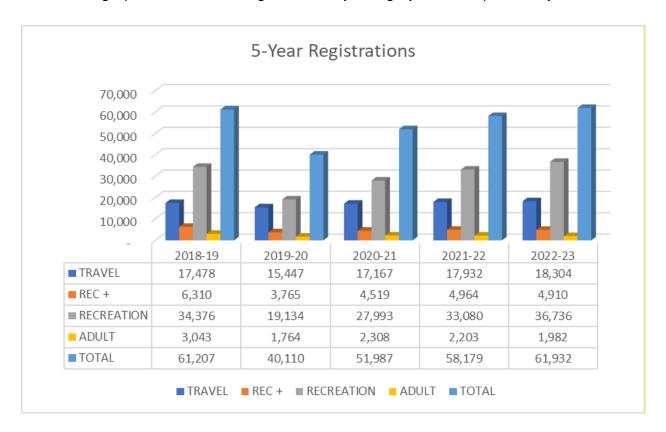
PRESIDENT'S 2024 AGM REPORT

Return to Normalcy–Indiana Soccer is pleased to report that 2023, our second post-pandemic year, saw player participation exceed pre-pandemic numbers. Our players are back and the game is again growing in Indiana.

The graph below shows registrations by category over the past five years.



Finances–ISA remains financially sound and its revenue streams and expenses are well managed. The annual audit of ISA's combined operations (including its whollyowned subsidiary Indiana Sports Properties) again produced a clean bill of financial health with no weaknesses, lack of institutional controls, or irregularities present. ISA has accumulated a significant amount of cash over the last several years as a result of reduced expenses, commissions earned by Indiana Sports Properties from Grand Park activities, and PPP money (loaned and forgiven because ISA met all obligations for loan forgiveness). Fiscal year 2023 (our fiscal year ends on July 31) was expected to be a challenging year with rising inflation and diminishing returns from Grand Park commissions, but ISA's finances were effectively managed and fiscal year results exceeded budget projections. Fiscal year 2024 is off to a strong start as gains from invested funds have helped to offset declining commissions.

Member Service Enhancements—There were two important developments in 2023 to improve member services and benefits. John Koluder has joined ISA as ISA's Director of Special Member Benefits. John's primary responsibility is to identify, develop and implement new initiatives to help our member clubs generate income from sources other than registrations. John is off to a great start. We urge our members to take advantage of the opportunities John's efforts will bring to them. John can be reached ar johnk@soccerindiana.org.

Second, ISA was instrumental in the creation of the United States Consortium of State Associations. Charter members in the consortium are Indiana, New Jersey, Ohio, Iowa, Tennessee, Georgia, and Kentucky state associations. Dave Guthrie, ISA's executive director, was actively involved with the creation of the group and will serve as the consortium's secretary. The purpose of the group is to leverage the power and influence of participating state associations through collaboration and pooling/scaling of resources.

Outreach–2023 has been a banner year for Indiana Soccer's outreach initiative, under the direction of Executive Director Guthrie and Justin Becht, ISA's director of Futsal and Outreach. The outreach initiative's objective is to bring the game to those who otherwise would not have access to futsal or soccer. Here's a summary of what the outreach program has achieved.

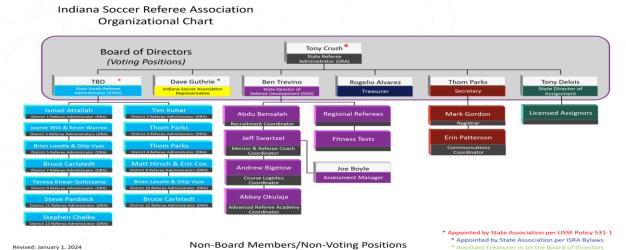
- Created a Futsal-for-All program, targeting schools with physical education programs throughout the state. The template for the program is training teachers to incorporate futsal into their regular phys. ed. curriculum. ISA provides the training (which includes professional development credits for teachers), goals and balls, with follow up to help the schools develop their curricula and intramural or after-school program.
 - To date, this state-wide program has been delivered to 29 school and charter school systems, 271 schools, 300 teachers, and 150,000 students.
 - So far, the program has brought the game to schools in Vigo, Allen, Marion, Johnson, Vanderburgh, St. Joseph, Morgan, Hamilton, Hancock, Huntington, Kosciusko, Madison, Grant, Elkhart, Decatur, and Cass Counties.
 - At least nine more school systems are scheduled for the program in 2024.
- Participated with local partners in the development of outdoor futsal courts throughout the state, with projects in place in Greensburg and Evansville and moving forward in Logansport and South Bend, adding to courts previously developed in Indianapolis, Rushville, and Fort Wayne.

- In conjunction with Indy Parks, ISA has developed a "Drop-in" program at four Indianapolis parks with plans to bring the program to two other parks.
- We are working with Catholic schools throughout central Indiana to bring futsal and the outdoor game to their students. This part of the outreach is especially important to reaching the immigrant community as the Catholic church is heavily involved in schooling and providing services to growing Latino and Burmese communities.
- Justin Becht and John Koluder represented Indiana Soccer at the November INSHAPE23 conference, addressing more than 200 physical education instructors and athletic department administrators about the benefits of including futsal in a school's physical education curriculum.

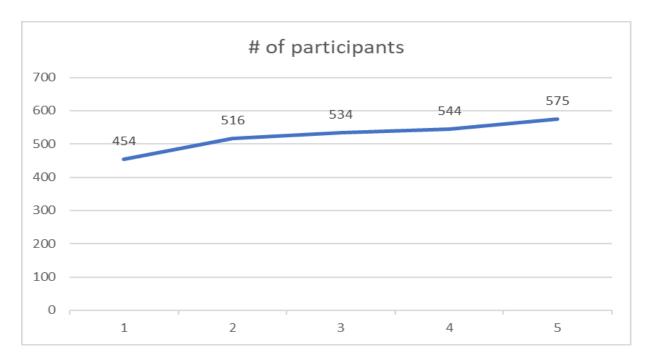
Lastly, ISA has been notified that it will receive a \$200,000 grant from the United States Soccer Federation through USSF's Innovate-to-Grow program. These funds, which will be made available to ISA over a three-year period, will be applied exclusively to our outreach efforts.

The continued success of this outreach initiative is heavily reliant on Indiana Soccer's member clubs. There are approximately 300 school corporations in Indiana, plus many parochial, private and charter schools, and within our 140 member clubs, there surely are contacts with superintendents, principals, athletic directors, curriculum directors, and other school and community leaders. We sincerely ask our members to put us in touch with those school and community leaders so we can bring the game to their communities and students. Your contacts at ISA for any leads are Dave Guthrie, dave@soccerindiana.org, and Justin Becht, justin@soccerindiana.org.

Referee Administration—Tony Crush has settled into a two-year term as the State Referee Administrator (SRA) and is doing an outstanding job in all areas within his jurisdiction, including referee recruitment, education, training, development, and assignments. Below is the org chart of the Indiana Referee Association.



ODP—Todd Sheely continues to do great work as leader of Indiana's ODP program, complementing the outstanding work of members clubs and providing supplemental training for ambitious young players throughout Indiana. The success of the program is reflected by a large group of players advancing up the rungs of the ODP ladder. The graph below shows the growth in the number of participants.



Indiana is successfully moving Indiana players up the ODP pyramid. In 2023, 8 boys and 6 girls were selected for age group regional teams and 5 players were selected for national teams.

Regional Tournament Successes–Indiana's state championship teams achieved unprecedented success in the 2023 Midwest USYS National Championship Series regional tournament and USYS Presidents Cup regional event. Below are the results for the 12 Indiana teams who advanced to regional tournament semifinals and beyond.

USYS National Championship Series:

- G13U NWI Lions United 2010G Yellow, 2nd Place
- G14U FWSC 2009G Dresden, Semi-finalist
- G17U Fort Wayne United E64 06G, Semi-finalist
- G19U Indiana Fire 2004G Academy 2 2nd Place
- B16U Hoosier FC 2007 Elite Wolves I, 2nd Place
- B17U Indiana Fire Elite 64 2006B, 2nd Place
- B18U Indiana Fire 2005B NL, 1st Place
- B19U Indiana Fire Elite 64 2004/2005B, 2nd Place

USYS Presidents Cup - Midwest Regionals

- G15U FCE United 2008 Girls, Semi-finalist
- G19U FWSC 2004/2005G St Pauli, 2nd Place
- B13U EFSC 2010B Orange, 2nd Place
- B16U FWSC 2007B > Bremen, 2nd Place

Congratulations to these teams (and all of our state champions) for their outstanding performances.

ISA's Continuing Commitment–Indiana Soccer continues to be guided by these principles.

- 1. Purpose: Indiana Soccer's purpose is to improve lives through soccer.
- 2. Mission: Indiana Soccer's mission is to remain a premier service organization by providing leadership, organizing play, educating community stakeholders, and developing youth and adults through soccer.
- 3. Vision: Indiana Soccer's vision is to make soccer accessible to all.
- 4. Core Values:
 - a. Diversity and inclusion
 - b. Integrity and respect
 - c. Fair and safe play
 - d. Leadership and service

We pledge to continue to govern and direct Indiana soccer in accordance with these beliefs and principles.

Finally, I am stepping down as president at this year's AGM, but will remain on the board to fulfill my current three-year term. I plan to remain heavily involved in my pet project, the outreach initiative. It has been an honor to serve as president. The successes during my tenure could not have been achieved without the hard work and contributions of ISA's board, staff, and of course, our member clubs, their volunteers and players. Thanks for all you do to further ISA's mission and grow the game.

Respectfully submitted for the good of the game,

Alan S. Brown, President Indiana Soccer Association, Inc.