

Financial Statements for
INDIANA SOCCER ASSOCIATION, INC.
Years Ended July 31, 2025 and 2024
With Independent Auditor's Report
Including Supplementary Information

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INDIANA SOCCER ASSOCIATION, INC.
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INDEPENDENT AUDITOR'S REPORT

The Board of Directors
Indiana Soccer Association, Inc.
Indianapolis, Indiana

Opinion

We have audited the accompanying consolidated financial statements of Indiana Soccer Association, Inc. (a nonprofit corporation) and Indiana Sports Properties, LLC, which comprise the consolidated statements of financial position as of July 31, 2025 and 2024, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Indiana Soccer Association, Inc. and Indiana Sports Properties, LLC as of July 31, 2025 and 2024, and the consolidated change in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis of Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Indiana Soccer Association, Inc. and Indiana Sports Properties, LLC, and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Indiana Soccer Association, Inc.'s and Indiana Sports Properties, LLC's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Indiana Soccer Association, Inc.'s and Indiana Sports Properties, LLC's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of the accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Indiana Soccer Association, Inc.'s and Indiana Sports Properties, LLC's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Dean Dotson Allen Ford, PLLC

Indianapolis, Indiana
December 10, 2025

INDIANA SOCCER ASSOCIATION, INC.
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

ASSETS

	July 31,	
	2025	2024
Assets		
Cash and Cash Equivalents	\$ 520,546	\$ 707,543
Accounts Receivable	56,771	84,668
Grants Receivable	133,333	166,666
Prepaid Expenses	23,575	23,453
Investments	3,225,738	3,026,489
Certificate of Deposit	310,959	-
Property and Equipment, Net	36,830	44,170
Total Assets	<u>\$ 4,307,752</u>	<u>\$ 4,052,989</u>

LIABILITIES AND NET ASSETS

Liabilities		
Accounts Payable and Accrued Expenses	\$ 28,691	\$ 92,897
Player Insurance Liability	80,112	58,508
Deferred Revenue	50,961	103,371
Total Liabilities	<u>159,764</u>	<u>254,776</u>
Net Assets		
Without Donor Restrictions	4,081,399	3,627,246
With Donor Restrictions	66,589	170,967
Total Net Assets	<u>4,147,988</u>	<u>3,798,213</u>
Total Liabilities and Net Assets	<u>\$ 4,307,752</u>	<u>\$ 4,052,989</u>

See accompanying notes.

INDIANA SOCCER ASSOCIATION, INC.
CONSOLIDATED STATEMENT OF ACTIVITIES
YEAR ENDED JULY 31, 2025

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue, Support, and Gains			
Program Services			
Competition	\$ 576,640	\$ -	\$ 576,640
Coaching Education	51,456	-	51,456
Cups	592,576	-	592,576
Olympic Development Program	845,460	-	845,460
Registration	1,051,788	-	1,051,788
	<hr/>	<hr/>	<hr/>
Total Program Services	<hr/> 3,117,920	<hr/> -	<hr/> 3,117,920
Other Revenue			
Marketing	3,010	-	3,010
Program Grants	5,000	-	5,000
Contributions	31,625	-	31,625
Net Investment Return	221,166	-	221,166
Miscellaneous	42,523	-	42,523
	<hr/>	<hr/>	<hr/>
Total Other Revenue	<hr/> 303,324	<hr/> -	<hr/> 303,324
Total Revenue, Support, and Gains	3,421,244	-	3,421,244
Net Assets Released From Restriction	104,378	(104,378)	-
Total Revenue, Support, Gains, and Reclassifications	3,525,622	(104,378)	3,421,244
Expenses			
Program Services	2,662,644	-	2,662,644
Management and General	408,825	-	408,825
	<hr/>	<hr/>	<hr/>
Total Expenses	<hr/> 3,071,469	<hr/> -	<hr/> 3,071,469
Change in Net Assets	454,153	(104,378)	349,775
Net Assets, Beginning of Year	3,627,246	170,967	3,798,213
Net Assets, End of Year	\$ 4,081,399	\$ 66,589	\$ 4,147,988

See accompanying notes.

INDIANA SOCCER ASSOCIATION, INC.
CONSOLIDATED STATEMENT OF ACTIVITIES
YEAR ENDED JULY 31, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue, Support, and Gains			
Program Services			
Competition	\$ 556,476	\$ -	\$ 556,476
Coaching Education	50,766	-	50,766
Cups	599,515	-	599,515
Olympic Development Program	560,123	-	560,123
Registration	1,027,844	-	1,027,844
 Total Program Services	 2,794,724	 -	 2,794,724
Other Revenue			
Marketing	1,041	-	1,041
Management Fee & Commissions	78,461	-	78,461
Program Grants	35,404	169,596	205,000
Contributions	26,825	-	26,825
Net Investment Return	250,502	-	250,502
Miscellaneous	48,441	-	48,441
 Total Other Revenue	 440,674	 169,596	 610,270
 Total Revenue, Support and Gains	 3,235,398	 169,596	 3,404,994
Net Assets Released From Restriction	14,598	(14,598)	-
 Total Revenue, Support, Gains, and Reclassifications	 3,249,996	 154,998	 3,404,994
Expenses			
Program Services	2,240,089	-	2,240,089
Management and General	449,916	-	449,916
 Total Expenses	 2,690,005	 -	 2,690,005
 Change in Net Assets	 559,991	 154,998	 714,989
Net Assets - Beginning of Year	3,067,255	15,969	3,083,224
Net Assets - End of Year	\$ 3,627,246	\$ 170,967	\$ 3,798,213

See accompanying notes.

INDIANA SOCCER ASSOCIATION, INC.
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JULY 31, 2025

	Program Services										Management and General		
	Competition	Coaching Education	Cups	Futsal & Outreach Programs	Other Programs	Olympic Development Program	Registration	Special Member Benefits	Media and Promotions	Total		Total	
Registration	\$ -	\$ -	\$ 29,890	\$ -	\$ -	\$ 245,019	\$ -	\$ -	\$ 274,909	\$ -	\$ -	\$ 274,909	
Development	-	-	-	-	-	327,220	-	-	-	327,220	-	-	327,220
Program Administration	11,461	9,424	1,195	8,272	-	-	1,380	2,972	-	34,704	-	-	34,704
Awards	22,284	-	16,336	-	-	-	2,155	-	-	40,775	-	-	40,775
Education	-	12,518	-	-	-	614	-	-	-	13,132	30	-	13,162
Referee	65,833	-	217,922	-	-	-	-	-	-	283,755	-	-	283,755
Insurance	2,651	-	-	-	-	2,651	172,708	-	-	178,010	11,964	-	189,974
Field Usage Fees	16,851	-	150,401	-	-	126,850	11,203	-	-	305,305	-	-	305,305
Meals	-	-	-	-	-	-	28,673	-	-	28,673	-	-	28,673
Travel	-	10,075	8,416	3,089	-	1,140	1,360	264	-	24,344	6,220	-	30,564
Supplies	-	-	3,373	-	-	19,591	2,994	-	-	25,958	1,581	-	27,539
Marketing	-	-	-	-	-	-	-	-	41,301	41,301	-	-	41,301
Meetings and Conventions	-	1,388	-	-	-	-	2,843	-	-	4,231	-	-	4,231
Outreach and Grants	-	-	51,178	100,078	-	-	-	-	-	151,256	-	-	151,256
Salaries, Wages, and Contract Labor	157,913	77,702	29,889	83,747	-	182,874	67,458	38,250	68,544	706,377	297,744	-	1,004,121
Payroll Taxes	10,873	4,631	2,664	6,518	-	7,187	6,738	2,970	5,326	46,907	20,218	-	67,125
Employee Benefits	14,222	2,315	2,681	12,284	-	1,985	2,110	7,936	1,193	44,726	50,634	-	95,360
Depreciation and Amortization	7,510	211	453	181	-	2,888	453	181	181	12,058	452	-	12,510
Office	483	225	483	193	-	483	483	193	193	2,736	483	-	3,219
Professional Fees	14,095	6,578	14,095	5,638	-	14,095	14,095	5,638	5,638	79,872	14,093	-	93,965
Repairs and Maintenance	4,734	137	293	117	-	1,598	293	117	117	7,406	291	-	7,697
Occupancy	5,116	2,387	5,116	2,046	-	5,116	5,116	2,046	2,046	28,989	5,115	-	34,104
Total Expenses by Function	\$ 334,026	\$ 127,591	\$ 483,207	\$ 173,263	\$ 100,078	\$ 694,292	\$ 565,081	\$ 60,567	\$ 124,539	\$ 2,662,644	\$ 408,825	\$ 3,071,469	

See accompanying notes.

INDIANA SOCCER ASSOCIATION, INC.
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JULY 31, 2024

	Program Services											Management and General		
	Competition	Coaching Education	Cups	Futsal & Outreach Programs	Other Programs	Olympic Development Program	Registration	Special Member Benefits	Media and Promotions	Total				
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	Total
Registration	\$ -	\$ -	\$ 29,890	\$ -	\$ -	\$ 248,362	\$ -	\$ -	\$ 278,252	\$ -	\$ -	\$ 278,252	\$ -	\$ 278,252
Development	-	-	-	-	-	-	-	-	-	-	-	-	-	154,374
Program Administration	9,837	7,342	1,551	5,560	-	-	5,917	793	-	31,000	-	-	-	31,000
Awards	20,285	-	14,348	-	-	-	1,959	-	-	36,592	-	-	-	36,592
Education	-	18,526	-	-	-	6,142	-	-	-	24,668	20	-	-	24,668
Referee	70,064	-	226,366	-	-	-	-	-	-	296,430	-	-	-	296,430
Insurance	2,035	-	-	-	-	1,865	10,779	-	-	14,679	8,053	-	-	22,732
Field Usage Fees	28,473	-	151,225	-	-	131,304	8,300	-	-	319,302	-	-	-	319,302
Meals	-	-	-	-	-	-	37,151	-	-	37,151	-	-	-	37,151
Travel	-	8,790	5,722	1,840	-	-	-	-	59	-	16,411	8,226	-	24,637
Supplies	-	-	3,845	-	-	15,586	194	-	-	19,625	1,726	-	-	21,351
Marketing	-	-	-	-	-	-	-	-	30,273	-	-	-	-	30,273
Meetings and Conventions	-	2,076	-	-	-	-	3,152	-	-	5,228	-	-	-	5,228
Outreach	-	-	79,748	9,391	-	-	-	-	-	89,139	-	-	-	89,139
Salaries, Wages, and Contract Labor	153,686	68,000	28,555	54,728	-	157,888	76,876	60,000	61,927	661,660	324,327	-	-	985,987
Payroll Taxes	11,468	4,459	1,547	3,928	-	6,635	7,637	4,642	4,930	45,246	32,509	-	-	77,755
Employee Benefits	14,229	21,650	3,768	7,537	-	3,961	2,134	10,026	1,269	64,574	59,774	-	-	124,348
Bad Debt Expense - Grants Receivable	-	-	-	-	9,198	-	-	-	-	9,198	-	-	-	9,198
Depreciation and Amortization	7,848	499	1,068	427	-	10,938	1,068	427	427	22,702	1,071	-	-	23,773
Office	1,497	699	1,497	599	-	1,497	1,497	599	599	8,484	1,497	-	-	9,981
Professional Fees	4,803	2,241	4,803	1,921	-	4,803	4,803	1,921	1,921	27,216	4,801	-	-	32,017
Repairs and Maintenance	1,084	195	419	167	-	2,819	419	167	167	5,437	419	-	-	5,856
Occupancy	7,491	3,496	7,491	2,996	-	7,491	7,491	2,996	2,996	42,448	7,493	-	-	49,941
Total Expenses by Function	\$ 332,800	\$ 137,973	\$ 482,095	\$ 159,451	\$ 18,589	\$ 505,303	\$ 417,739	\$ 81,630	\$ 104,509	\$ 2,240,089	\$ 449,916	\$ 2,690,005		

See accompanying notes.

INDIANA SOCCER ASSOCIATION, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended July 31,	
	2025	2024
Cash Flows From Operating Activities		
Change in Net Assets	\$ 349,775	\$ 714,989
Reconciliation of Change in Net Assets with Cash Flows From Operations		
Bad Debt Expense - Grants Receivable	-	9,198
Depreciation and Amortization	12,510	23,773
Net Investment Return	(221,166)	(250,502)
Changes in		
Accounts Receivable	27,897	74,359
Grants Receivable	33,333	(166,666)
Prepaid Expenses	(122)	1,451
Accounts Payable and Accrued Expenses	(64,206)	12,898
Player Insurance Liability	21,604	(148,325)
Deferred Revenue	<u>(52,410)</u>	<u>21,174</u>
Net Cash Provided by Operating Activities	<u>107,215</u>	<u>292,349</u>
Cash Flows From Investing Activities		
Purchases of Investments	(1,419,360)	(1,882,103)
Proceeds From Sale of Investments	1,419,359	1,882,103
Acquisition of Certificates of Deposit	(600,000)	-
Redemption Proceeds from Certificates of Deposit	310,959	-
Purchases of Property and Equipment	(39,743)	(3,057)
Proceeds From Sales of Property and Equipment	<u>34,573</u>	<u>-</u>
Net Cash Used by Investing Activities	<u>(294,212)</u>	<u>(3,057)</u>
Net Change in Cash and Cash Equivalents		
	(186,997)	289,292
Cash and Cash Equivalents, Beginning of Year	<u>707,543</u>	<u>418,251</u>
Cash and Cash Equivalents, End of Year	<u>\$ 520,546</u>	<u>\$ 707,543</u>

See accompanying notes.

**INDIANA SOCCER ASSOCIATION, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations and Principles of Consolidation

The Indiana Soccer Association, Inc. (ISA) was organized and currently exists to develop, promote, and administer the game of soccer for the State of Indiana. ISA is an affiliated member of the United States Soccer Federation and the United States Youth Soccer Association. ISA creates bylaws, playing rules, policies and procedures intended to assist the member players, coaches, referees, administrators, teams, clubs, and leagues. ISA also conducts programs and events annually which are intended to serve the membership.

Indiana Sports Properties, LLC (ISP) is a wholly owned entity of the Association. ISP was formed to provide management services to the Grand Park Sports Campus (Grand Park) in Westfield, Indiana. See Management Services Agreement note.

The consolidated financial statements include the accounts of Indiana Soccer Association, Inc. and Indiana Sports Properties, LLC, collectively referred to as the Association. Under accounting principles generally accepted in the United States of America (U.S. GAAP), ISA is required to present consolidated financial statements reflecting the financial position and results of the operations of both entities.

All significant inter-organization balances and transactions have been eliminated in consolidation.

The Association's viability is dependent on the success of its program services, contributions and other revenue, and the ability to collect on its contracts with customers.

Use of Estimates

The process of preparing consolidated financial statements in conformity with U.S. GAAP requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Certain estimates relate to unsettled transactions and events as of the date of the consolidated financial statements. Other estimates relate to assumptions about the ongoing operations and may impact future periods. Accordingly, upon settlement, actual results may differ from estimated amounts.

Accounts Receivable and Allowance for Credit Losses

Accounts receivable consist of amounts due from customers and are generally unsecured. The Association establishes allowances for credit losses on accounts receivable. The allowance for credit losses is the Association's best estimate of the amount of probable credit losses in the Association's existing accounts receivable and is based upon historical loss patterns, the number of days that billings are past due, and an evaluation of the potential risk of loss associated with specific accounts. The measurement of credit losses and subsequent changes in the allowance for credit losses are recorded in the consolidated statements of activities within management and general expenses as the amounts expected to be collected change.

The Association uses the aging method to estimate its expected credit losses on accounts receivable. To estimate expected credit losses, the Association assesses recent historical experience, current economic conditions and any reasonable and supportable forecasts to identify risk characteristics that are shared within the financial asset. These risk characteristics are then used to bifurcate the aging method into risk pools. Historical credit loss for each risk pool is then applied to the current period aging in the identified risk pools to determine the needed reserve allowance. In the absence of current economic conditions and/or forecasts that may affect future credit losses, the Association has determined that recent historical experience provides the best basis for estimating credit losses.

The determination of past due status on accounts receivable is based on the terms indicated on customer contracts. Account balances are charged against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. Recoveries of accounts receivable previously written off are recorded when received. The Association does not charge interest on its past due receivables.

Based on these criteria, the Association has determined an allowance for credit losses is not necessary at both July 31, 2025 and 2024 since the Association does not expect any material losses.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contract Liabilities

Contract liabilities are reported as deferred revenue in the accompanying consolidated statements of financial position.

Grants Receivable

The Association records unconditional grants that are expected to be collected at net realizable value. Grants receivable expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in grant revenue in the consolidated statements of activities. The Association determines the allowance for uncollectable grants receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Grants receivable are written off when deemed uncollectable. Based on these criteria, no allowance for uncollectable grants receivable has been provided at July 31, 2025 and 2024 since the Association does not expect any material losses.

Investments

Investments if purchased are recorded at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the consolidated statements of financial position. Net investment return is reported in the consolidated statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less any external and direct internal investment expenses. Cash equivalents, and other securities and investments held in brokerage accounts are protected by the Securities Investor Protection Corporation (SIPC) in the event of broker-dealer failure, up to \$500,000 of protection for each brokerage account with a limit of \$250,000 for claims of uninvested cash balances. The SIPC insurance does not protect against market losses on investments

Property and Equipment

Property and equipment are recorded at cost or, if donated, at fair value at the date of donation and depreciated over the estimated useful lives of the related assets. Depreciation is computed using the straight-line method. Maintenance and repairs are charged to operations when incurred. Significant betterments and renewals greater than \$1,000 and a useful life greater than one year are capitalized per the Association's Financial Policies and Procedures Manual.

The useful lives of property and equipment for purposes of computing depreciation are:

Vehicles	5 Years
Equipment	3-10 Years

Long-Lived Assets

Long-lived assets to be held and used are tested for recoverability whenever events or changes in circumstances indicate that the related carrying amount may not be recoverable. When required, impairment losses on assets to be held and used are measured based on the fair value of the asset, and long-lived assets to be disposed of by sale are reported at the lower of the carrying amount or fair value less costs to sell. Long-lived assets were measured for impairment, and no adjustments were deemed necessary during both the years ended July 31, 2025 and 2024.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The Board of Directors has designated from net assets without donor restrictions net assets for specific purposes (see the Board Designated Net Assets note).

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

The Association reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions.

Revenue and Revenue Recognition*Revenue From Contracts with Customers*

Revenue is measured as the amount of consideration expected to be received in exchange for transferring goods or providing service. The Association recognized contract revenue for financial reporting purposes over time and at a point in time. Contracts with customers may include multiple performance obligations for which consideration is allocated between performance obligations.

Depending on the terms of the contract, the Association may defer the recognition of revenue and record deferred revenue, a contract liability, when a future performance obligation has not yet occurred.

Competition and registration fees are received in exchange for services provided to members during the fall and spring seasons spanning multiple dates from August 1st through July 31st. The Association's performance obligations under these contracts include access to member-only competitions and leagues, educational enhancement opportunities, and general player liability insurance coverage. The transaction price is allocated across the Association's obligations based on the relative share of the cost to perform the services. The Association recognizes revenue from these contracts over time using an output method based on the value of these services delivered during the fall and spring seasons.

Coaching education, cup fees, futsal events, and Olympic development program fees are recognized when obligations under the terms of the contract with the customer are satisfied, which generally occurs on the date the training or event takes place. Payments from customers received in advance are deferred until all performance obligations are met.

Revenue from the management fee and commissions and marketing sales are recognized when obligations under the terms of a contract with the customer are satisfied, which generally occurs when the related event takes place.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)***Revenue From Contributions***

The Association recognizes contributions and grants when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been substantially met. At July 31, 2025 and 2024, conditional grants receivable of \$0- and \$5,000, respectively, have not been recognized in the accompanying financial statements in accordance with U.S. GAAP.

Retirement Plan

The Association has adopted a 401(k) plan covering all eligible employees. Profit sharing contributions to the plan may be made at the discretion of the Board of Directors. The plan provides matching employer deferrals up to 2% of compensation. By its nature, the plan is fully funded.

Functional Allocation of Expenses

The costs of program and supporting services have been summarized on a functional basis in the consolidated statements of activities. The consolidated statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefitted.

The following expenses are allocated on the basis of time and efforts: salaries, wages, and contract labor, payroll taxes, employee benefits, office expenses, professional fees, repairs and maintenance, and occupancy. The portion of depreciation and repairs and maintenance related to general equipment is also allocated using this same methodology. Other depreciation and repairs and maintenance related to specific programmatic equipment is expensed within the functional category to which it relates.

Income Tax Status

The Association is a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes on related income.

ISP is a single-member Indiana limited liability company. ISA is the single member of ISP and all interests, securities, obligations, rights to acquire interests, or other security of ISP is the sole property of ISA. For tax reporting purposes, ISP is considered a disregarded entity of ISA, and its activities are included in the reporting information of ISA.

The Association has adopted the provisions of the accounting pronouncement related to accounting for uncertainty in income taxes. The Association recognized no interest or penalties in the consolidated statements of activities for both of the years ended July 31, 2025 and 2024. If the situation arose in which the Association would have interest to recognize, it would recognize this as interest expense and penalties would be recognized in other expenses. Currently, the prior three years are open under federal and state statutes of limitations and remain subject to review and change. The Association is not currently under audit nor has the Association been contacted by these jurisdictions.

Based on the evaluation of the Association's tax positions, management believes all positions taken would be upheld under an examination. Therefore, no provision for the effects of uncertain positions has been recorded for either of the years ended July 31, 2025 and 2024.

Reclassifications

Certain amounts in the prior period consolidated financial statements have been reclassified for comparative purposes to conform with the presentation in the current year. The reclassifications had no impact on previously reported net assets.

Subsequent Events

Management has evaluated subsequent events through December 10, 2025, which is the date the consolidated financial statements were available to be issued.

NOTE 2 - LIQUIDITY

Financial assets available for general use and without donor or other restrictions or designations limiting their use within one year of the consolidated statements of financial position were comprised of the following:

	July 31,	
	2025	2024
Financial Assets, End of Year		
Cash	\$ 520,546	\$ 707,543
Accounts Receivable	56,771	84,668
Grants Receivable	133,333	166,666
Investments	3,225,738	3,026,489
Certificate of Deposit	<u>310,959</u>	-
 Total Financial Assets	 4,247,347	 3,985,366
 Less Amounts Not Available to be Used for General Expenditures within One Year		
Net Assets With Donor Restrictions	66,589	170,967
Board Designated Net Assets	<u>46,063</u>	<u>46,063</u>
 Total Financial Assets Available	 <u>\$ 4,134,695</u>	 <u>\$ 3,768,336</u>

The Association is funded through program fees, commissions, and other revenues. Occasionally, the Board of Directors may designate a portion of surplus funds to a specific initiative. Although the Association does not plan to spend from the board-designated net asset funds for general use, these amounts could be made available if necessary.

NOTE 3 - CASH AND CASH FLOWS

For the purposes of the consolidated statements of cash flows, cash and cash equivalents includes cash on hand and cash in checking and money market accounts.

At various times throughout the year, the Association may have cash in financial institutions in excess of insured limits. The Federal Deposit Insurance Corporation (FDIC) insures account balances up to \$250,000 for each business depositor.

NOTE 4 - GRANTS RECEIVABLE

Grants receivable totaled \$133,333 and \$166,666 at July 31, 2025 and 2024, respectively. Grants receivable are expected to be received within twelve months.

NOTE 5 - CONTRACT BALANCES

Receivables and deferred revenue balances from contracts with customers for the years ended July 31, 2025 and 2024 were as follows:

	July 31,	
	2025	2024
Accounts Receivable		
Beginning of Year	\$ 84,668	\$ 159,027
End of Year	\$ 56,771	\$ 84,668
Deferred Revenue		
Beginning of Year	\$ 103,371	\$ 82,197
End of Year	\$ 50,961	\$ 103,371

NOTE 6 - INVESTMENTS

Investments consisted of the following:

Cash and Cash Equivalents	\$ 470,657	\$ 258,513
Money Market Funds	154,899	292,874
Corporate Bonds	550,839	502,407
U.S. Government Securities	743,633	749,342
Common Stocks	956,507	954,824
Mutual Funds	<u>349,203</u>	<u>268,529</u>
 Total Investments	 <u>\$ 3,225,738</u>	 <u>\$ 3,026,489</u>

NOTE 7 - FAIR VALUE MEASUREMENTS

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

LEVEL 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Association has the ability to access at the measurement date.

LEVEL 2 - Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability, and inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

LEVEL 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The Association uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

NOTE 7 - FAIR VALUE MEASUREMENTS (Continued)

The following are descriptions of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at either July 31, 2025 and 2024.

Cash and Cash Equivalents - Fair value approximates carrying value due to the initial maturities of the instruments being three months or less.

U.S. Government Securities and Corporate Bonds - Valued by the custodians of the securities using pricing models based on credit quality, time to maturity, stated interest rates, and market-rate assumptions.

Mutual Funds (including Money Market Funds) - Valued at the daily closing price as reported by the fund. Mutual funds held by the Association are open-end mutual funds that are registered with the SEC. These funds are required to publish their daily net asset value and to transact at that price. The mutual funds held by the Association are deemed to be actively traded.

Common Stocks - Valued at the closing price reported on the active market in which the individual securities are traded.

The preceding methods described may provide a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Association believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the operating date.

At July 31, 2025 and 2024, the Association's investments were valued using Level 1 inputs with the exception of the U.S. Government Securities and Corporate Bonds which were valued using Level 2.

Risks and Uncertainties

The Association invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credits risks. Due to the level of risks associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term, and those changes could materially affect account balances and amounts reported on the consolidated statements of financial position.

NOTE 8 - CERTIFICATE OF DEPOSIT

The Association holds a certificate of deposit that earns interest at a fixed rate of 4.03%. The certificate of deposit matures within 12 months or less and is considered a current asset. At July 31, 2025 and 2024, the certificate of deposit totaled \$310,959 and \$-0-, respectively.

NOTE 9 - PROPERTY AND EQUIPMENT

Property and equipment and related accumulated depreciation consisted of the following:

	July 31,	
	2025	2024
Vehicles	\$ 65,058	\$ 63,676
Equipment	<u>86,141</u>	<u>123,671</u>
	151,199	187,347
Less Accumulated Depreciation	<u>114,369</u>	<u>143,177</u>
Total Property and Equipment, Net	<u><u>\$ 36,830</u></u>	<u><u>\$ 44,170</u></u>

NOTE 10 - PLAYER INSURANCE LIABILITY

The Association provides medical liability insurance for registered players. The Association self-insures the first \$55,000 of claims per policy year and the insurance company pays the remainder. Insured players can submit claims within a three-year window of the incident. Based on the historical claims experience of the Association and the potential of claims reaching the deductible threshold, a contingent liability of \$80,112 and \$58,508 was recorded for potential claims not yet reported or paid as of July 31, 2025 and 2024, respectively.

NOTE 11 - BOARD DESIGNATED NET ASSETS

At July 31, 2025 and 2024, the Board has designated \$46,063 of net assets to be used for capital expenditures.

NOTE 12 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions were restricted as follows:

Subject to Expenditure for Specified Purpose	July 31,	
	2025	2024
Scholarships	\$ -	\$ 1,371
Indianapolis Public Schools Outreach Program	-	2,929
The In-School Futsal Initiative	<u>66,589</u>	<u>166,667</u>
Total Net Assets With Donor Restrictions	<u>\$ 66,589</u>	<u>\$ 170,967</u>

NOTE 13 - RELATED PARTY TRANSACTIONS

The Association and Indiana Soccer Foundation (the Foundation) share common board members. The Foundation is engaged in charitable activities to benefit children through soccer. Transactions between the Association and the Foundation totaled \$-0- and \$664 for the years ended July 31, 2025 and 2024.

NOTE 14 - LEASES

The Association leased office space and equipment under short-term leases. Rent expense totaled \$29,724 and \$45,571 for years ended July 31, 2025 and 2024, respectively, and is included in occupancy expenses on the consolidated statements of functional expenses.

NOTE 15 - RETIREMENT PLAN EXPENSE

The Association's matching contributions to the 401(k) plan for the years ended July 31, 2025 and 2024 were \$14,699 and \$14,107, respectively.

NOTE 16 - MEDIA AND PROMOTIONS

The Association incurred expenses for various media and promotions projects totaling \$124,539 and \$104,509 for the years ended July 31, 2025 and 2024, respectively. These costs are expensed when incurred.

NOTE 17 - MANAGEMENT SERVICES AGREEMENT

ISP had a management services agreement with the City of Westfield, Indiana that expired December 31, 2017. ISP still earned commissions on this agreement for events that were established before the expiration date. The agreement was related to management services at Grand Park. Grand Park houses indoor and outdoor facilities for soccer, baseball, softball, lacrosse, football, rugby, and field hockey. The park is owned by the City of Westfield.

In accordance with the management services agreement, ISP scheduled, coordinated, and hosted games, tournaments, competitions, practice sessions, and other events and activities at Grand Park. ISP was responsible for developing, scheduling, managing and maintaining the calendar of field sports activities at Grand Park, including the operation of parking facilities for field sports events and activities. ISP was responsible for management and oversight of the maintenance of the Grand Park field sports facilities.

As part of the management services agreement, ISP received a gross revenue fee equal to 15% of the gross revenues collected by the City of Westfield for hotel rebates, parking, event tickets, and field use licenses during the events and activities held at Grand Park. ISP received gross revenue fees on future events and activities scheduled at Grand Park while the management services agreement was in effect. The Westfield Redevelopment Commission agreed to pay commissions to ISP of 15% on all events and activities contracted by users of the facility that were originally established by ISP. ISP contracted future events and activities through December 2023. Gross revenue fees related to these events and activities become earned and receivable within thirty (30) days after the revenue sources are received by the City of Westfield. During the years ended July 31, 2025 and 2024, ISP earned gross revenue fees of \$-0- and \$27,070, respectively.

NOTE 18 - USE AND TERMINATION AGREEMENTS

In May 2016, ISA executed an Indoor Facilities Use Agreement with the City of Westfield, Indiana granting ISA a temporary exclusive license for use of the indoor soccer facility at Grand Park. The licensed use of space was scheduled between the months of October through March. The agreement was originally set to expire in March 2021 but was mutually terminated by both parties on March 16, 2018, with the execution of a Termination Agreement.

Under the terms of the Termination Agreement, ISA transferred and assigned all agreements, contracts, and bookings for the use of space at the indoor facility to the Westfield Redevelopment Commission. In turn, the Westfield Redevelopment Commission agrees to pay commissions to ISA ranging between 15%-20% on all events and activities contracted by users of the facility that were originally established by ISA. Commissions were paid on all qualifying events and activities that occurred on or before December 31, 2023.

**INDEPENDENT AUDITOR'S REPORT
ON SUPPLEMENTARY INFORMATION**

The Board of Directors
Indiana Soccer Association, Inc.
Indianapolis, Indiana

We have audited the consolidated financial statements of Indiana Soccer Association, Inc. and Indiana Sports Properties, LLC as of and for the years ended July 31, 2025 and 2024, and our report December 10, 2025, which expressed an unmodified opinion on those consolidated financial statements, appears earlier in these consolidated financial statements. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The supplementary information is presented for the purpose of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.



Indianapolis, Indiana
December 10, 2025

INDIANA SOCCER ASSOCIATION, INC.
CONSOLIDATING STATEMENTS OF FINANCIAL POSITION

	July 31,							
	2025				2024			
	Indiana Soccer Association, Inc.	Indiana Sports Properties, LLC	Eliminations	Total	Indiana Soccer Association, Inc.	Indiana Sports Properties, LLC	Eliminations	Total
Assets								
Cash and Cash Equivalents	\$ 520,546	\$ -	\$ -	\$ 520,546	\$ 707,543	\$ -	\$ -	\$ 707,543
Accounts Receivable	56,771	-	-	56,771	84,668	-	-	84,668
Grants Receivable	133,333	-	-	133,333	166,666	-	-	166,666
Prepaid Expenses	23,575	-	-	23,575	23,453	-	-	23,453
Note Receivable	-	472,883	(472,883)	-	-	475,283	(475,283)	-
Investments	3,225,738	-	-	3,225,738	3,026,489	-	-	3,026,489
Certificate of Deposit	310,959	-	-	310,959	-	-	-	-
Property and Equipment	150,760	439	-	151,199	186,908	439	-	187,347
Less Accumulated Depreciation	(113,930)	(439)	-	(114,369)	(142,738)	(439)	-	(143,177)
Total Assets	\$ 4,307,752	\$ 472,883	\$ (472,883)	\$ 4,307,752	\$ 4,052,989	\$ 475,283	\$ (475,283)	\$ 4,052,989
Liabilities								
Accounts Payable & Accrued Expenses	\$ 28,691	\$ -	\$ -	\$ 28,691	\$ 92,897	\$ -	\$ -	\$ 92,897
Player Insurance Liability	80,112	-	-	80,112	58,508	-	-	58,508
Note Payable	472,883	-	(472,883)	-	475,283	-	(475,283)	-
Deferred Revenue	50,961	-	-	50,961	103,371	-	-	103,371
Total Liabilities	632,647	-	(472,883)	159,764	730,059	-	(475,283)	254,776
Net Assets								
Without Donor Restrictions	3,608,516	472,883	-	4,081,399	3,151,963	475,283	-	3,627,246
With Donor Restrictions	66,589	-	-	66,589	170,967	-	-	170,967
Total Net Assets	3,675,105	472,883	-	4,147,988	3,322,930	475,283	-	3,798,213
Total Liabilities and Net Assets	\$ 4,307,752	\$ 472,883	\$ (472,883)	\$ 4,307,752	\$ 4,052,989	\$ 475,283	\$ (475,283)	\$ 4,052,989

INDIANA SOCCER ASSOCIATION, INC.
CONSOLIDATING STATEMENTS OF ACTIVITIES

	Years Ended July 31,							
	2025				2024			
	Indiana Soccer Association, Inc.	Indiana Sports Properties, LLC	Eliminations	Total	Indiana Soccer Association, Inc.	Indiana Sports Properties, LLC	Eliminations	Total
Revenue, Support and Gains								
Program Services								
Competition	\$ 576,640	\$ -	\$ -	\$ 576,640	\$ 556,476	\$ -	\$ -	\$ 556,476
Coaching Education	51,456	-	-	51,456	50,766	-	-	50,766
Cups	592,576	-	-	592,576	599,515	-	-	599,515
Olympic Development Program	845,460	-	-	845,460	560,123	-	-	560,123
Registration	1,051,788	-	-	1,051,788	1,027,844	-	-	1,027,844
Total Program Services	<u>3,117,920</u>	<u>-</u>	<u>-</u>	<u>3,117,920</u>	<u>2,794,724</u>	<u>-</u>	<u>-</u>	<u>2,794,724</u>
Other Revenue								
Marketing	3,010	-	-	3,010	1,041	-	-	1,041
Management Fee & Commissions	-	-	-	-	51,391	27,070	-	78,461
Program Grants	5,000	-	-	5,000	205,000	-	-	205,000
Contributions	31,625	-	-	31,625	26,825	-	-	26,825
Net Investment Return	221,166	-	-	221,166	250,502	-	-	250,502
Miscellaneous	44,923	-	(2,400)	42,523	48,441	-	-	48,441
Total Other Revenue	<u>305,724</u>	<u>-</u>	<u>(2,400)</u>	<u>303,324</u>	<u>583,200</u>	<u>27,070</u>	<u>-</u>	<u>610,270</u>
Total Revenue, Support and Gains	<u>3,423,644</u>	<u>-</u>	<u>(2,400)</u>	<u>3,421,244</u>	<u>3,377,924</u>	<u>27,070</u>	<u>-</u>	<u>3,404,994</u>
Expenses								
Program Services								
Competition	334,026	-	-	334,026	332,800	-	-	332,800
Coaching Education	127,591	-	-	127,591	137,973	-	-	137,973
Cups	483,207	-	-	483,207	482,095	-	-	482,095
Futsal & Outreach Programs	173,263	-	-	173,263	159,451	-	-	159,451
Grants	100,078	-	-	100,078	18,589	-	-	18,589
Olympic Development Program	694,292	-	-	694,292	505,303	-	-	505,303
Registration	565,081	-	-	565,081	417,739	-	-	417,739
Special Membership Benefits	60,567	-	-	60,567	81,630	-	-	81,630
Media and Promotions	124,539	-	-	124,539	104,509	-	-	104,509
Total Program Services	<u>2,662,644</u>	<u>-</u>	<u>-</u>	<u>2,662,644</u>	<u>2,240,089</u>	<u>-</u>	<u>-</u>	<u>2,240,089</u>
Management and General	<u>408,825</u>	<u>2,400</u>	<u>(2,400)</u>	<u>408,825</u>	<u>449,916</u>	<u>-</u>	<u>-</u>	<u>449,916</u>
Total Expenses	<u>3,071,469</u>	<u>2,400</u>	<u>(2,400)</u>	<u>3,071,469</u>	<u>2,690,005</u>	<u>-</u>	<u>-</u>	<u>2,690,005</u>
Change in Net Assets	<u>352,175</u>	<u>(2,400)</u>	<u>-</u>	<u>349,775</u>	<u>687,919</u>	<u>27,070</u>	<u>-</u>	<u>714,989</u>
Net Assets, Beginning of Year	<u>3,322,930</u>	<u>475,283</u>	<u>-</u>	<u>3,798,213</u>	<u>2,635,011</u>	<u>448,213</u>	<u>-</u>	<u>3,083,224</u>
Net Assets, End of Year	<u>\$ 3,675,105</u>	<u>\$ 472,883</u>	<u>\$ -</u>	<u>\$ 4,147,988</u>	<u>\$ 3,322,930</u>	<u>\$ 475,283</u>	<u>\$ -</u>	<u>\$ 3,798,213</u>

INDIANA SOCCER ASSOCIATION, INC.
CONSOLIDATED SCHEDULES OF CASH AND CASH EQUIVALENTS

	July 31,	
	2025	2024
Petty Cash	\$ 50	\$ 50
Old National Operating Account	45,020	144,217
Old National Money Market	<u>475,476</u>	<u>563,276</u>
Total Cash and Cash Equivalents	<u>\$ 520,546</u>	<u>\$ 707,543</u>

